

FAX# 703 528 7880
CREDIT RISK !!
HARRIS REPORT FROM REP
CHANGES
NOV1/12 11.53
*** WFTV-TV ***

REP. # _____ OFF. # 6556 SALESMAN # _____

BUYER NAME EMILY MILHOAN

SALES PRSN WA- JOE KNAUER

	CLASS: NATL.	LOCAL	REGIONAL
--	--------------	-------	----------

CLASS: NATL.

LOCAL

REGIONAL

ICE)

SPECIAL AGENT

DATE NOV1/12 11.53

STA: ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
AMERICAN CROSSROADS

[illegible]

AGENCY ADVERTISER CODE =
AGENCY PRODUCT CODE =
AGENCY EST# = 694

37	S	500P-600P	30	\$2,250.00	11/2	11/2	
----	---	-----------	----	------------	------	------	--

PROGRAM : EYEWITNESS NEWS

77	A	600A-900A	30	\$2,250.00	11/4	11/4	-
----	---	-----------	----	------------	------	------	---

PROGRAM : NEWS
ORD COM1: WE CAN OFFER
THIS IS A MAKE-GOOD FOR NOV2 ON LINE-37 FOR 1 SPOT/WK

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
STATION MAKEGOOD OFFERS:												
M9	OK'D	BUY#37	MISSED:FRI/500P-600P				NOV2		30S	\$2,250.00	(OCT31/12)	
			OFFER:SUN/600A-900A				NOV4		30S	\$2,250.00	PLS ADVISE.	
			CMT:WE CAN OFFER									
NOV/12			147550.00									
CONTRACT TOTAL												147550.00
TOTAL SPOTS												65

MARKET TOTALS \$421,571 WFTV 35% WKMG 19% WESH 29% WOFL 15% WKCF 1% WRBW 0% CABL 0%

WOPX 0% WRDQ 1% EFTV 0%

SVC- NSI

DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE